



**Addendum No. 1, RFP/Q No. 16-090**

**Phase I, Medical Marijuana Treatment Facility**

**Date of Addendum: Friday, November 27, 2015**

**REVISED Phase I Response Due Date: December 16, 2015**

Ladies and Gentlemen:

This is an addendum to the above bid(s). Please note the **REVISED** RFP/Q submission date. Special attention should be given to this addendum to preserve the validity of any proposal submitted in response to this request.

**Item No. 1:** Will the city consider granting licenses longer than 3 years?

**City's Response:** At this time, the city is only considering a three (3) year license.

**Item No. 2:** Is the RMD allowed in all zones within the city so long as we comply with the setbacks from schools and residential buildings etc.?

**City's Response:** RMD's are not allowed in all zones. RMD's are only allowed in Industrial A zoning districts and must adhere to all regulations found within the Springfield Zoning Ordinance, Article 4, Section 4.7.100.

**Item No. 3:** If the state allows recreational use, will a RMD have the ability to expand to accommodate the increased demand and will it restrict other applicants that do not have a licensed RMD in the city from opening?

**City's Response:** The City's Phase I RFQ/P addresses the issue of potential legal recreational marijuana sales by requesting that all applicants provide a detailed concept of the project being sought, including expressing whether they intend to pursue a DPH license for recreational sales in the event that the Commonwealth of Massachusetts passes legislation allowing recreational use and sale of marijuana. The City will evaluate this information in accordance with the terms of the Phase I RFQ/P. Additionally, the City's Phase II RFQ/P requires qualified proposers provide their respective business plans for recreational production and sale of marijuana in the event the State allows such actions. At this time, the City has no information to provide relative to potential future zoning or legislative action regulating legally authorized recreational marijuana use and sales; however, it reserves all rights to take whatever actions available to it under the law that it determines necessary to protect the health, safety and welfare of its citizens.

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**Item No. 4:** How many RMD licenses will be awarded in Springfield?

**City's Response:** At this time, the City does not have a specific number in mind. It is important to remember that all licenses will be required to obtain a special permit from the City Council.

**Item No. 5:** Is it required that the RMD have manufacture the product in Springfield on or off site from the RMD?

**City's Response:** No.

**Item No. 6:** Will operations with off-site cultivation (i.e. where dispensing and cultivation are performed in separate sites) be viewed negatively by the review committee and prevent a proposer from being invited to Phase 2?

**City's Response:** No.

**Item No. 7:** Under the RFQ/P proposers are required to provide the last 3 yrs of revenue for similar projects. This is confidential information that some team members may not feel comfortable disclosing. Will proposers be disqualified if we do not include the last 3 years of revenue? Is there another metric that we can provide (such as number flowering lights) that will give the review committee a sense of the scale of the operations?

**City's Response:** No. The Phase I RFQ/P requires that applicants provide the past 3 years of revenue for similar projects.

**Item No. 8:** The RFQ/P states: "As part of the City's Phase 1 process, enterprises interested in qualifying for the City's Phase II will be required to identify a specific site." This appears to conflict with the actual RFQ/P Phase 1 requirements (i.e. requirement #7). Please reconcile.

**City's Response:** Clarification: The City's Phase I RFQ/P is not site specific. Applicants for the City's Phase I RFQ/P should be aware that the City's Phase II RFQ/P requires that a specific site be identified by all qualified proposers.

**Item No.9:** Part of selection criteria is based on whether the proposer intends to seek a recreational license. What is the City's position on marijuana for recreational purposes? Does the city believe the recreational marijuana is in accordance with the best interest of the public? If a proposer does intend to seek a license for recreational marijuana will this affect the scoring of their application?

**City's Response:** The City will evaluate applicants' responses to the criteria, submission of a "Detailed concept of the proposer's Project", in accordance with the terms set forth in the Phase I RFQ/P.

**Item No. 10:** Can you provide more detail on how responses will be evaluated? What are the objective metrics/criteria that will be used to evaluate responses?

**City's Response:** Criteria for the evaluations are listed within the Phase I RFQ/P.

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**Item No. 11:** If we do not have site plans or conceptual layouts will this affect the scoring of our application in Phase 1?

**City's Response:** If information requested in the RFQ/P is not submitted it may affect the scoring of the proposal.

**Item No. 12:** Is it the city's intent to select a single operator or multiple operators? If multiple operators will the city take into consider the locations of each operator?

**City's Response:** At this time the City does not have a position as to whether it will support a single operator or multiple operators.

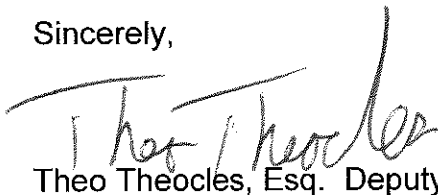
**Item No. 13:** Can a proposer submit two separate sites in the same application (such as a primary site and a backup site)?

**City's Response:** Assuming both sites meet the underlying zoning, however, when or if the application moves forward to the City Council, only one (1) site will be considered for the issuance of a special permit.

**Item No. 14:** We would like to respectfully request consideration of a possible extension of time for responding to the RFP/Q.

**City's Response:** Please note that the date of RFP/Q Phase I has been REVISED. The REVISED due date for Phase I of this RFP/Q is now **December 16, 2015, at 2:00 P.M. EST.** Please review the schedule of events on the City website for other important date revisions.

Sincerely,



Theo Theocles, Esq. Deputy Procurement Officer

**Please acknowledge receipt of this addendum by signing below and returning to this office via facsimile to (413) 787-6295.**

**Signed:** \_\_\_\_\_

**Company:** \_\_\_\_\_

(please print)

**END OF ADDENDUM NO. 1**